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Report.



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Create the difference

iQera,
create
the difference.

The Issuer

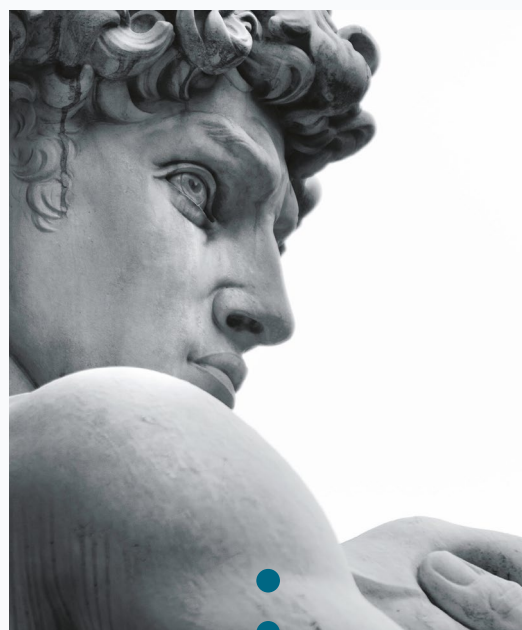
The Issuer is Louvre Bidco SAS, a French société par actions simplifiée à associé unique having its registered office at 256 bis, rue des Pyrénées 75020 Paris, France and registered in France under sole identification number 829 775 600 R.C.S. Paris.

On October 18, 2017, the company Louvre Bidco acquired Promontoria MCS Holding (Promontoria MCS Holding group's parent company).

On October 4, 2018, the company Promontoria MCS Holding acquired the DSO sas company (the parent company of the DSO Group).

In its capacity as an acquisition holding company, Louvre Bidco entirely holds the capital of Promontoria MCS Holding. Louvre Bidco is the new consolidating company of the group since Q4-17.

All financial information disclosed in this document prior to this date relates to the former Promontoria MCS Holding consolidation perimeter.



Financial Highlights

For the six months ended June 30, 2020

6 months

Stable y/y

Cash revenues of

€116M⁽¹⁾

62%

Servicing in Group
Net Revenues⁽²⁾

-12% y/y

Attributable
Cash EBITDA of

€42M⁽¹⁾

3.4x

Leverage ratio on
Attributable
Cash EBITDA⁽³⁾

LTM Cash revenues June 30, 2020:

€271m

LTM Cash Revenues June 30, 2019:

€237m

LTM Attributable Cash EBITDA

+19%

(1) 2019 figures are pro forma including Sistemía as Sistemía was acquired in July 2019.

(2) iQera pro forma ratio calculated on LTM as of June 30, 2020.

(3) Leverage ratio as of June 30, 2020 including full-year effect savings to be generated from 2021 from our new optimization initiatives announced in Q1 2020, from which synergies already materialized have been restated.



Financial Highlights

For the six months ended June 30, 2020

Business Review

For the six months ended June 30, 2020, the main highlights include:

Revenues

The first semester of the fiscal year ending December 31, 2020 was marked by resilient revenues despite significant Covid-19 impacts from March to June 2020. However, after a sudden stop from mid-March 2020, our revenues progressively recovered from mid-May to reach levels comparable to pre-crisis levels in June. In addition, our LTM cash revenues continued to show a solid growth of our business increasing by 14% to €270.9 million as of June 30, 2020, from €237 million as of June 30, 2019.

Debt Servicing activities were more significantly impacted by Covid-19 effects with €50.9 million of revenues for the six months ended June 30, 2020, 14% below the performance on the comparable period ended June 30, 2019 at €59.4 million. In France, revenues decreased by €6.8 million from €40 million for the six months ended June 30, 2019 to €33.1 million for the six months ended June 30, 2020 as activities were strongly impacted in Q2 2020 by the activity lockdown in relation with Covid-19 context. However, revenues progressively recovered to reach levels nearby pre-crisis level as from June 2020.

In debt purchase activities, year-to-date collections increased by 14% from €57.2 million during the six months ended June 30, 2019 to €65.3 million during the six months ended June 30, 2020. This resilient performance was essentially due to our Backbook performance beyond our expectations during the first quarter of 2020 and significantly impacted by Covid-19 during the second quarter but with a performance c. 9% above our ERC revised assumptions. Revenues were progressively improving from May 2020 to come back to pre-crisis level from June 2020.

(1) *iQera pro forma ratio calculated on LTM as of June 30, 2020.*

In Italy, revenues decreased by €1.7 million from €19.5 million for the six months ended June 30, 2019 to €17.8 million for the six months ended June 30, 2020 marked by strong Covid-19 effects and partially offset by the revenues generated by the large new contract with a leading bank we onboarded in Q1 2020.

The group's revenues profile remains well balanced, with 62%⁽¹⁾ of the group's revenues stemming from recurring, capital light activities.

Market dynamic

Our activities were strongly impacted by Covid-19 context during the second quarter of 2020 in all our jurisdictions and business lines as lockdown started in France from March 17th and a week later in Italy. Many customers interrupted or delayed their activities and court activities were mainly stopped when lockdown was enforced, this context impacting more significantly our Debt Servicing activities.

However, from May 2020, the activity started to pick up gradually as the situation was improving. In addition, courts were progressively reopening in France and court decisions can now be executed again, though at a lower pace. Consequently, we think rebound is underway and we already saw some favourable effects in our revenues evolution progressively coming back to pre-crisis levels from mid-May 2020.

On Debt Servicing France, after a period marked by a stop of few activities, businesses have progressively restarted from mid-May 2020. The impact on recurring contracts during the second quarter differed across the industry sectors of our clients, public sector and insurance being the most impacted, while telecom had a good performance.



Financial Highlights

For the six months ended June 30, 2020

Business Review

In Italy, revenues slowed down in both Serfin and Sistemica but impacts were partially offset by the revenues of the large new contract with a leading bank we have onboarded in Q1 2020 and which started delivering significant results. Beyond short term macro-uncertainty, this new reference allows us to maintain more resilient revenues in Italy and to reinforce our presence as a reference partner on this market.

On debt purchasing, we reached a good level of acquisition during the first semester with 23 million acquisitions for the six months ended June 30, 2020, or only 9% million below the level of acquisition reached during the same period in 2019, the main part being acquired during the first quarter of 2020.

Our portfolio acquisitions were limited to €2 million on the second quarter, opportunities being delayed or postponed, as we maintained our tight underwriting policies and accompanied our partners to review their options during Covid-19 period. In addition, we maintained intensive work and discussions with our historical customers to ensure we would conclude further opportunities later in 2020. As a first consequence, we acquired a secured SME and Mortgage portfolio from a leading French bank with a total Gross Book Value in excess of €500 million at the beginning of the third quarter of 2020. This acquisition came from a recurring seller to us on our core expertise and is lodged in an ad-hoc SPV. The c.€70m equity investment was made with a co-investors' 51% participation in order to keep a flexible balance sheet, and with a majority of the investment made through non-recourse debt.

Considering these overall elements and giving the solid level of collections during the six months ended June 30, 2020, our level of ERC as of June 30, 2020 decreased by 5% versus the level of ERC as of December 31, 2019.

Leverage and liquidity

As of June 30, 2020, our leverage ratio remained unchanged within previous guidance of 2.5 - 3.5x. Giving current context, our treasury increased to €99 million excluding restricted cash as of June 30, 2020 (€42.6 million as of December 31, 2019) and remains significant to pass through current uncertain period. This situation considers the additional 44 million RCF we had drawn in March 2020. In addition, we finalized our discussions to draw an additional €31.7 million French Government Guaranteed loan (GGL) to be drawn from July 2020. Giving the current recovery context, this additional liquidity will give us additional headroom to finance our portfolio acquisitions going forward. We also negotiated a "covenant holiday" from our RCF lenders through December 31, 2020, meaning the springing financial covenant included therein will not be tested despite the drawing in full under the RCF.



Definitions and Glossary

Attributable Cash EBITDA

Means our Cash EBITDA for a given period after subtracting distributions to co-investors for their participation in our consolidated SPVs.

Attributable ERC

Refers to Gross ERC after taking into account the pro rata share of such collections that will be attributable to co-investors pursuant to contractual arrangements with such co-investors in SPVs.

Attributable Gross Collections

Refers to cash proceeds received from debtors related to debt portfolios that the Company owns or the pro rata share of such proceeds corresponding to its level of ownership in the relevant SPV.

BC Partners

Refers to BC Partners LLP.

Cash EBITDA

Means our total Cash Revenue for the period, after subtracting professional fees and services, personnel costs and committed costs.

Cash Revenue

Means our Gross Collections for a period after adding the revenue generated from our third-party servicing business.

Committed costs

Refers to expenses related to our headquarters (including rent) and IT costs.

Company

Means MCS et Associés SAS, a French société par actions simplifiée having its registered office at 256 bis, rue des Pyrénées, 75020 Paris, France and registered in France under sole identification number 334 537 206 R.C.S. Paris.

Cost/Income ratio

Measures operating costs as a percentage of total cash revenues.

FCTs

Means "fonds commun de titrisation", which are investment funds contractually organized under French law for the purposes of holding debt portfolios.

Gross Collections

Refer to the cash proceeds received from debtors related to the debt portfolios that the Group or its SPVs has purchased, before allocation of the pro rata share of Gross Collections attributable to co-investors (if any). Gross Collections are presented prior to factoring any legal fees or other collection activity costs.

Gross ERC

Refers to our estimated remaining collections on our purchased debt portfolios, which represents the expected gross cash proceeds over, as applicable, an 84- or 120-month period from our purchased debt portfolios, assuming no additional purchases are made and on an undiscounted basis before taking into account the pro rata share of such collections that will be attributable to co-investors.

Group, MCS, we, our and us

Collectively, the Issuer and its direct and indirect subsidiaries including the SPVs that are consolidated into the Issuer's consolidated financial statements.

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Non-attributable Gross Collections

Refers to the pro rata share of the cash proceeds received from debtors by the SPVs that are owed to minority co-investors in such SPVs.

Professional fees and services

Refers to external legal and other accessory costs (such as fees paid to bailiffs and notaries) incurred on both a routine and extraordinary basis to support Gross Collections.

SPV

Means special purpose vehicle, and as used herein shall include FCTs.



• • • Significant risks and uncertainties

Our risks are described in more detail under the caption “Risk Factors” in the offering memorandum dated September 18, 2019 related to the issuance of our Senior Secured Floating Rate Notes due 2024 (€120m) and have been updated in our 2018 Annual Report.

The Group's risks include, among other things, strategic risks related to economic development and acquisitions, regulatory changes, possible errors and omissions and financial risks such as market risk, funding risk and credit risk inherent to a debt purchasing business, as well as counterparty risk for our third-party servicing business.

• • • Forward looking statements

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This quarterly report may include financial information and/or operating data and/or market information regarding our business, assets and liabilities and the markets in which we are active. Unless indicated otherwise, such financial information may not have been audited, reviewed or verified by any independent accounting firm and/or such operating information is based on management estimates or on reports prepared by third parties which we have not independently verified.

Certain financial data included in this quarterly report consists of “non-IFRS financial measures”. These non-IFRS financial measures may not be comparable to similarly titled measures presented by other companies, nor should they be construed as an alternative to other financial measures determined in accordance with IFRS. You are cautioned not to place undue reliance on any non-IFRS financial measures and ratios included herein.

This quarterly report contains various forward-looking statements. All statements other than statements of historical fact included in this quarterly report are forward-looking statements. Forward-looking statements give our current expectations and projections relating to our financial condition, results of operations, plans, objectives, future performance, industry and business. These statements may include, without limitation, any statements preceded by, followed by or including words such as “target,” “believe,” “expect,” “aim,” “intend,” “may,” “anticipate,” “estimate,” “plan,” “project,” “will,” “can have,” “likely,” “should,” “would,” “could” and other words and terms of similar meaning or the negative thereof. Such forward-looking statements involve known and unknown risks, uncertainties and other important factors beyond our control that could cause our actual results, performance or achievements to be materially different from the expected results, performance or achievements expressed or implied by such forward-looking statements.



Disclaimer

Such forward-looking statements are based on numerous assumptions regarding our present and future business strategies and the environment in which we will operate in the future. All information in this quarterly report is provided as of the date of this quarterly report, are subject to change without notice and we assume no responsibility to update the information included in this quarterly report.

The information contained in this quarterly report is not for publication, release or distribution. This quarterly report should not form the basis of, or be relied on in connection with, any contract or commitment or investment decision whatsoever. This quarterly report does not constitute a recommendation regarding our securities. The quarterly report has not been prepared and is not being distributed in the context of an offering of financial securities in any jurisdiction. This quarterly report is not an offer for securities for sale in the United States. Securities may not be offered or sold in the United States absent registration or an exemption from registration under the Securities Act of 1933, as amended, or in any other jurisdiction absent compliance with the securities laws of such jurisdiction. Any public offering of securities to be made in the United States or elsewhere would be made by means of a prospectus to be obtained from the issuer or selling security holder and that would contain detailed information about us, as well as financial statements. There is no intention to conduct a public offering of the securities in the United States or to register the offering with the United States Securities Exchange Commission.

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LOUVRE BIDCO

256 bis rue des Pyrénées
75020 Paris
+331 53 30 11 00
investor-relations@mcsfr.com
www.mcsfr.com